

## RATE PROPOSAL



Account # 8848287

### AQMAT

Comptes a Payer  
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Longueuil, QC  
J4G1N8  
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Proposal date : 23 September 2016  
Revision date : 31 August 2017

### Ground Service for Quebec and Ontario

	Base Rate	Base Weight	Price per additional lb.
Shipments from 0 to 100km	\$6.52	5 Lbs	\$0.252
Shipments of more than 100km	\$7.39	5 Lbs	\$0.264

### Ground service between Quebec or Ontario and:

Maritimes:	Base Rate	Base Weight	Price per additional lb.
Moncton, NB	\$18.00	5 Lbs	\$0.63
Halifax, NS	\$18.00	5 Lbs	\$0.73
Charlottetown, PE	\$20.55	5 Lbs	\$0.68
St. John's, NL	\$21.40	5 Lbs	\$1.00

Western Canada:	Base Rate	Base Weight	Price per additional lb.
Winnipeg, MB	\$18.00	10 Lbs	\$0.79
Regina, SK	\$18.00	10 Lbs	\$0.68
Calgary, AB	\$18.00	10 Lbs	\$0.68
Vancouver, BC	\$18.00	10 Lbs	\$0.83

North Eastern US*	Base Rate	Base Weight	Price per additional lb.
Boston, MA	\$24.85	5 Lbs	\$0.95
Fort Myers, VA	\$24.85	5 Lbs	\$0.95
Hartford, CT	\$24.85	5 Lbs	\$0.95
New York, NY	\$24.85	5 Lbs	\$0.95
Newark, NJ	\$24.85	5 Lbs	\$0.95
Philadelphia, PA	\$24.85	5 Lbs	\$0.95
Portland, ME	\$27.10	5 Lbs	\$1.03
Providence, RI	\$24.85	5 Lbs	\$0.95
Washington, DC	\$24.85	5 Lbs	\$0.95

*\*The above rates are applicable to shipments originating from postal code:J4G1N8. For all othershipments please refer to our transborder pricing guide. Rates are stated in Canadian dollars. Service only available as of July 2016*

### Ground service from North Eastern US\*\*

	Base Rate	Base Weight	Price per additional lb.
Boston, MA	\$18.50	5 Lbs	\$0.75
Fort Myers, VA	\$18.50	5 Lbs	\$0.75
Hartford, CT	\$18.50	5 Lbs	\$0.75
New York, NY	\$18.50	5 Lbs	\$0.75
Newark, NJ	\$18.50	5 Lbs	\$0.75
Philadelphia, PA	\$18.50	5 Lbs	\$0.75
Portland, ME	\$20.15	5 Lbs	\$0.81
Providence, RI	\$18.50	5 Lbs	\$0.75
Washington, DC	\$18.50	5 Lbs	\$0.75

*\*\*The above rates are applicable to shipments destined to postal code:J4G1N8. For all othershipments please refer to our transborder pricing guide. Rates are stated in US dollars. Service only available as of July 2016*

Subject to all applicable accessorial charges and fuel surcharge. Prices subject to change without notice.

customer initials : \_\_\_\_\_

## Ground service between Quebec or Ontario and:

<b>Maritimes:</b>	Zone	Base Rate	Base Weight	Price per additional lb.
New Brunswick, zone 1	NB01	\$18.00	5 Lbs	\$0.63
New Brunswick, zone 2	NB02	\$18.00	5 Lbs	\$0.63
New Brunswick, zone 3	NB03	\$20.55	5 Lbs	\$0.68
Nova Scotia, zone 1	NS01	\$18.00	5 Lbs	\$0.73
Nova Scotia, zone 2	NS02	\$22.35	5 Lbs	\$0.79
Newfoundland, zone 1	NL01	\$21.40	5 Lbs	\$1.00
Newfoundland, zone 2	NL02	\$25.95	5 Lbs	\$1.05
Prince Edward Island, zone 1	PE01	\$20.55	5 Lbs	\$0.68

<b>Western Canada:</b>	Zone	Base Rate	Base Weight	Price per additional lb.
Western Canada, Zone 11	WS11	\$18.00	10 Lbs	\$0.79
Western Canada, Zone 12	WS12	\$18.00	10 Lbs	\$0.68
Western Canada, Zone 13	WS13	\$18.00	10 Lbs	\$0.83
Western Canada, Zone 14	WS14	\$19.95	10 Lbs	\$0.85
Western Canada, Zone 15	WS15	\$20.95	10 Lbs	\$0.87
Western Canada, Zone 16	WS16	\$21.95	10 Lbs	\$0.89
Western Canada, Zone 17	WS17	\$22.85	10 Lbs	\$0.91
Western Canada, Zone 18	WS18	\$23.85	10 Lbs	\$0.93
Western Canada, Zone 19	WS19	\$24.85	10 Lbs	\$0.95

## Air service from Quebec or Ontario to:

<b>Maritimes:</b>	Zone	Base Rate	Base Weight	Price per additional lb.
New Brunswick, zone 1	NB1A	\$23.45	1 Lbs	\$3.36
New Brunswick, zone 2	NB2A	\$30.65	1 Lbs	\$3.57
Nova Scotia, zone 1	NS1A	\$23.45	1 Lbs	\$3.36
Nova Scotia, zone 2	NS2A	\$30.65	1 Lbs	\$3.57
Newfoundland, zone 1	NL1A	\$24.15	1 Lbs	\$4.09
Newfoundland, zone 2	NL2A	\$31.30	1 Lbs	\$4.30
Newfoundland, zone 3	NL3A	\$61.80	1 Lbs	\$6.87
Prince Edward Island, zone 1	PE1A	\$23.45	1 Lbs	\$3.36
Prince Edward Island, zone 2	PE2A	\$30.65	1 Lbs	\$3.57

<b>Western Canada:</b>	Zone	Base Rate	Base Weight	Price per additional lb.
Manitoba, zone 1	MB1A	\$25.40	1 Lbs	\$3.41
Manitoba, zone 2	MB2A	\$33.25	1 Lbs	\$3.62
Manitoba, zone 3	MB3A	\$66.40	1 Lbs	\$6.45
Saskatchewan, zone 1	SK1A	\$25.75	1 Lbs	\$3.78
Saskatchewan, zone 2	SK2A	\$33.60	1 Lbs	\$4.04
Saskatchewan, zone 3	SK3A	\$66.75	1 Lbs	\$6.82
Alberta, zone 1	AB1A	\$25.40	1 Lbs	\$3.41
Alberta, zone 2	AB2A	\$33.25	1 Lbs	\$3.62
Alberta, zone 3	AB3A	\$66.40	1 Lbs	\$6.45
British Columbia, zone 1	BC1A	\$25.40	1 Lbs	\$3.41
British Columbia, zone 2	BC2A	\$33.25	1 Lbs	\$3.62
British Columbia, zone 3	BC3A	\$66.40	1 Lbs	\$6.45

Subject to all applicable accessorial charges and fuel surcharge. Prices subject to change without notice.

customer initials : \_\_\_\_\_

The above rates are based on the following assumptions and exemptions:

- Annual freight charges of: \$ 29,000 (excluding surcharges and taxes)

Unless otherwise noted above, this pricing proposal is subject to the Dicom Rules Tariff 100 (T100) as posted at [https://www.dicom.com/en/freight/file-manager/document?fileName=T100DicomExpress\\_en.pdf&mimetype=application%2Fpdf](https://www.dicom.com/en/freight/file-manager/document?fileName=T100DicomExpress_en.pdf&mimetype=application%2Fpdf)

Rates and charges may change subject to any published general rate increase (GRI) without notice

Should there be a material change in the shipping activity of your profile your sales representative will provide details for discussion that may result in a re-negotiation of the rates.

This rate proposal is void if not signed within 60 days.

For a complete description of our zones, please visit: <https://www.dicom.com/en/express/support/useful-documents>

SIGNATURE CLIENT : \_\_\_\_\_ DATE \_\_\_\_\_  
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To activate this preferred rate proposal, please sign and return to 514 762 9803 or to your sales representative via email.

## Cross-border Pricing Guide - Northbound Rates

Origin Zone	Destination Zone	Base rate	Base Weight	Price per additional lb.	Currency
US01	QO01	\$18.50	5 Lbs	\$0.75	USD
US01	QO02	\$18.98	5 Lbs	\$0.77	USD
US01	QO03	\$19.82	5 Lbs	\$0.81	USD
US01	NB01	\$20.63	5 Lbs	\$0.82	USD
US01	NB02	\$20.78	5 Lbs	\$0.83	USD
US01	NB03	\$22.90	5 Lbs	\$0.89	USD
US01	NS01	\$21.98	5 Lbs	\$0.87	USD
US01	NS02	\$22.90	5 Lbs	\$0.89	USD
US01	PE01	\$22.90	5 Lbs	\$0.89	USD
US01	NL01	\$22.90	5 Lbs	\$1.04	USD
US01	NL02	\$23.96	5 Lbs	\$1.08	USD
US01	WS11	\$24.44	5 Lbs	\$0.89	USD
US01	WS12	\$22.83	5 Lbs	\$0.90	USD
US01	WS13	\$23.12	5 Lbs	\$0.92	USD
US01	WS14	\$23.41	5 Lbs	\$0.93	USD
US01	WS15	\$23.71	5 Lbs	\$0.95	USD
US01	WS16	\$24.00	5 Lbs	\$0.96	USD
US01	WS17	\$24.29	5 Lbs	\$0.98	USD
US01	WS18	\$24.59	5 Lbs	\$0.99	USD
US01	WS19	\$24.88	5 Lbs	\$1.01	USD
US02	QO01	\$18.98	5 Lbs	\$0.77	USD
US02	QO02	\$19.46	5 Lbs	\$0.79	USD
US02	QO03	\$20.30	5 Lbs	\$0.83	USD
US02	NB01	\$21.11	5 Lbs	\$0.84	USD
US02	NB02	\$21.26	5 Lbs	\$0.85	USD
US02	NB03	\$23.38	5 Lbs	\$0.91	USD
US02	NS01	\$22.46	5 Lbs	\$0.89	USD
US02	NS02	\$23.38	5 Lbs	\$0.91	USD
US02	PE01	\$23.38	5 Lbs	\$0.91	USD
US02	NL01	\$23.38	5 Lbs	\$1.06	USD
US02	NL02	\$24.44	5 Lbs	\$1.10	USD
US02	WS11	\$24.92	5 Lbs	\$0.91	USD
US02	WS12	\$23.31	5 Lbs	\$0.92	USD
US02	WS13	\$23.60	5 Lbs	\$0.94	USD
US02	WS14	\$23.89	5 Lbs	\$0.95	USD
US02	WS15	\$24.19	5 Lbs	\$0.97	USD
US02	WS16	\$24.48	5 Lbs	\$0.98	USD
US02	WS17	\$24.77	5 Lbs	\$1.00	USD
US02	WS18	\$25.07	5 Lbs	\$1.01	USD
US02	WS19	\$25.36	5 Lbs	\$1.03	USD
US03	QO01	\$20.15	5 Lbs	\$0.81	USD
US03	QO02	\$20.63	5 Lbs	\$0.83	USD
US03	QO03	\$21.47	5 Lbs	\$0.87	USD
US03	NB01	\$22.28	5 Lbs	\$0.88	USD
US03	NB02	\$22.43	5 Lbs	\$0.89	USD
US03	NB03	\$24.55	5 Lbs	\$0.95	USD
US03	NS01	\$23.63	5 Lbs	\$0.93	USD
US03	NS02	\$24.55	5 Lbs	\$0.95	USD
US03	PE01	\$24.55	5 Lbs	\$0.95	USD
US03	NL01	\$24.55	5 Lbs	\$1.10	USD
US03	NL02	\$25.61	5 Lbs	\$1.14	USD
US03	WS11	\$26.09	5 Lbs	\$0.95	USD
US03	WS12	\$24.48	5 Lbs	\$0.96	USD
US03	WS13	\$24.77	5 Lbs	\$0.98	USD
US03	WS14	\$25.06	5 Lbs	\$0.99	USD
US03	WS15	\$25.36	5 Lbs	\$1.01	USD
US03	WS16	\$25.65	5 Lbs	\$1.02	USD
US03	WS17	\$25.94	5 Lbs	\$1.04	USD
US03	WS18	\$26.24	5 Lbs	\$1.05	USD
US03	WS19	\$26.53	5 Lbs	\$1.07	USD

customer initials : \_\_\_\_\_

## Cross-border Pricing Guide - Southbound Rates

Origin Zone	Destination Zone	Base rate	Base Weight	Price per additional lb.	Currency
QO01	US01	\$24.85	5 Lbs	\$0.95	CAD
QO02	US01	\$25.50	5 Lbs	\$0.98	CAD
QO03	US01	\$26.65	5 Lbs	\$1.03	CAD
NB01	US01	\$27.75	5 Lbs	\$1.04	CAD
NB02	US01	\$27.95	5 Lbs	\$1.06	CAD
NB03	US01	\$30.85	5 Lbs	\$1.14	CAD
NS01	US01	\$29.60	5 Lbs	\$1.11	CAD
NS02	US01	\$30.85	5 Lbs	\$1.14	CAD
PE01	US01	\$30.85	5 Lbs	\$1.14	CAD
NL01	US01	\$30.85	5 Lbs	\$1.35	CAD
NL02	US01	\$32.30	5 Lbs	\$1.40	CAD
WS11	US01	\$32.95	5 Lbs	\$1.14	CAD
WS12	US01	\$30.75	5 Lbs	\$1.16	CAD
WS13	US01	\$31.15	5 Lbs	\$1.18	CAD
WS14	US01	\$31.55	5 Lbs	\$1.20	CAD
WS15	US01	\$31.95	5 Lbs	\$1.22	CAD
WS16	US01	\$32.35	5 Lbs	\$1.24	CAD
WS17	US01	\$32.75	5 Lbs	\$1.26	CAD
WS18	US01	\$33.15	5 Lbs	\$1.28	CAD
WS19	US01	\$33.55	5 Lbs	\$1.30	CAD
QO01	US02	\$25.50	5 Lbs	\$0.98	CAD
QO02	US02	\$26.15	5 Lbs	\$1.01	CAD
QO03	US02	\$27.30	5 Lbs	\$1.06	CAD
NB01	US02	\$28.40	5 Lbs	\$1.07	CAD
NB02	US02	\$28.60	5 Lbs	\$1.09	CAD
NB03	US02	\$31.50	5 Lbs	\$1.17	CAD
NS01	US02	\$30.25	5 Lbs	\$1.14	CAD
NS02	US02	\$31.50	5 Lbs	\$1.17	CAD
PE01	US02	\$31.50	5 Lbs	\$1.17	CAD
NL01	US02	\$31.50	5 Lbs	\$1.38	CAD
NL02	US02	\$32.95	5 Lbs	\$1.43	CAD
WS11	US02	\$33.60	5 Lbs	\$1.17	CAD
WS12	US02	\$31.40	5 Lbs	\$1.19	CAD
WS13	US02	\$31.80	5 Lbs	\$1.21	CAD
WS14	US02	\$32.20	5 Lbs	\$1.23	CAD
WS15	US02	\$32.60	5 Lbs	\$1.25	CAD
WS16	US02	\$33.00	5 Lbs	\$1.27	CAD
WS17	US02	\$33.40	5 Lbs	\$1.29	CAD
WS18	US02	\$33.80	5 Lbs	\$1.31	CAD
WS19	US02	\$34.20	5 Lbs	\$1.33	CAD
QO01	US03	\$27.10	5 Lbs	\$1.03	CAD
QO02	US03	\$27.75	5 Lbs	\$1.06	CAD
QO03	US03	\$28.90	5 Lbs	\$1.11	CAD
NB01	US03	\$30.00	5 Lbs	\$1.12	CAD
NB02	US03	\$30.20	5 Lbs	\$1.14	CAD
NB03	US03	\$33.10	5 Lbs	\$1.22	CAD
NS01	US03	\$31.85	5 Lbs	\$1.19	CAD
NS02	US03	\$33.10	5 Lbs	\$1.22	CAD
PE01	US03	\$33.10	5 Lbs	\$1.22	CAD
NL01	US03	\$33.10	5 Lbs	\$1.43	CAD
NL02	US03	\$34.55	5 Lbs	\$1.48	CAD
WS11	US03	\$35.20	5 Lbs	\$1.22	CAD
WS12	US03	\$33.00	5 Lbs	\$1.24	CAD
WS13	US03	\$33.40	5 Lbs	\$1.26	CAD
WS14	US03	\$33.80	5 Lbs	\$1.28	CAD
WS15	US03	\$34.20	5 Lbs	\$1.30	CAD
WS16	US03	\$34.60	5 Lbs	\$1.32	CAD
WS17	US03	\$35.00	5 Lbs	\$1.34	CAD
WS18	US03	\$35.40	5 Lbs	\$1.36	CAD
WS19	US03	\$35.80	5 Lbs	\$1.38	CAD

customer initials : \_\_\_\_\_